

**SUB : TCIL INTENDS TO PARTICIPATE IN THE TENDER FLOATED BY GOVERNMENT OF BIHAR FOR IMPLEMENTATION OF TELEMEDICINE NETWORK IN BIHAR**

**TCIL INVITES TECHNO-COMMERCIAL OFFERS FOR PRE-TENDER TIE-UP FROM REPUTED OEM/PRINCIPAL MANUFACTURER OR AN AUTHORIZED DISTRIBUTOR AND THEIR DISTRIBUTORS FOR IMPLEMENTATION OF TELEMEDICINE NETWORK IN BIHAR FOR SUPPLY, INSTALLATION, COMMISSIONING AND MAINTENANCE OF ICT EQUIPMENTS, VIDEOCONFERENCING EQUIPMENTS, MEDICAL EQUIPMENTS, TELEMEDICINE SOFTWARE AND SUPPLY OF MANPOWER.**

**ELIGIBILITY CRITERIA:**

1. The agency shall be an OEM/Principal Manufacturer or an authorized distributor with experience of supply, installation & support of ICT/Networking equipment, Videoconferencing equipments, Medical equipments and Telemedicine Software.
2. The bidder should have been in Telemedicine/IT/Networking/Medical equipment business for at least 5 years as on 31st March 2011.
3. The agency should be registered with the Service Tax department and carry a valid PAN number.
4. The bidder must have valid ISO 9001:2000 Certification or ISO 13485/13488(for medical equipments).
5. OEM/Principal Manufacturer shall furnish a letter ensuring the availability of service support for at least 5 years from the date of delivery of systems. OEM's should be accessible to Govt. of Bihar on 24X7 basis.
6. The OEM/Principal Manufacturer must enclose authorization letters (with signature duly attested by the Company's Director / CEO) in the name of TCIL to quote their products in the present tender of Govt. of Bihar as per the format provided.
7. The agency should have support in form of direct service centres or franchisees in the state of Bihar. A list of support centres shall be furnished by the agency.

**SCOPE OF WORK:**

- Design, development and implementation of cost effective rural telemedicine infrastructure consisting of web based technology, wired/wireless broadband,

wide area network at District Hospitals and Primary Health Centres identified by the Govt. of Bihar.

- Development of technology platform for gathering, compiling, storing (Data Base) of information pertaining to health related issues.
- To provide Quality healthcare virtually at the doorstep of the rural citizen.
- Up-gradation of the infrastructure of the PHCs in Bihar
- To enhance the capacity of existing healthcare mechanisms in rural Bihar.
- Shall act as a support system in propagating and participating in the State/National Health Programs
- Demonstrate the viability of the healthcare model both in terms of financial as well as social deliverables from the Government to the citizen.
- An effective primary & preventive healthcare service delivery by building in required capacity into the front line paramedical staff and thereby bring in the desired accountability into the public healthcare system.
- A cost effective and efficient healthcare service provisioning and a vibrant pro-citizen approach.
- Accountability for every single patient.
- A Point of Presence (PoP) for near perfect healthcare mapping in planned clusters. Patient information being captured at the source through the online electronic medical record module.

#### **SERVICES TO BE PROVIDED:**

1. The vendor will arrange, install and maintain the necessary ICT and networking hardware and software, medical equipments and licensed application software.
2. The vendor would provide networking solution for connecting the Telemedicine nodes.
3. The vendor will arrange, install and maintain equipment for transmission of medical and telepathology data and images
4. All expenses pertaining to the manpower deployed in the process along with maintenance cost of hardware/software will be borne by the bidder.
5. The bidder is solely responsible for managing the activities of its personnel and will hold itself responsible for any misdemeanors.

## **LIST OF ITEMS TO BE SUPPLIED:**

**Kindly see the Annexures 5, 6 and 7 for Bill of Material.**

Note:

The above equipments and services is to be supplied along with maintenance support for all hardware components (advance replacement) and Three year free software subscription for all major and minor software releases in the centralized servers including the client software

Further details including Terms& Conditions, technical specifications & BoQ may be had from TCIL. In case you are interested to work with TCIL on exclusive basis and on back to back terms & conditions including the payment terms, then kindly submit your Techno-Commercial proposal with all compliances to Technical specifications and Terms & Conditions along with the description of your experience in similar assignments, latest by 12.01.2012 by 12:00 hrs at the following addresses:

**Mr. M.K. Shrivastava**

Group General Manager (TM)  
2nd Floor, TCIL Bhawan,  
Greater Kailash-I  
New Delhi – 110 048  
Ph: 011-26202204, 26242839  
Fax: 011-26241422  
Email: mkshrivastava@tcil-india.com

**Ms. Rajmani Bhagat**

Sr. Manager (TM)  
6th Floor, TCIL Bhawan,  
Greater Kailash-I  
New Delhi – 110 048  
Ph: 011-26202664  
Fax: 011-26241422  
Email: rajmani.bhagat@tcil-india.com