

Notice No. : TCIL/58/002/PAP/TM/2011/295 dated 16.09.2011

TCIL intends to participate in the tender for Procurement of Fully Digital X – Ray Machine (Without Fluoroscopy) for a Client in Ethiopia. TCIL invites Techno–Commercial offers from reputed Original Equipment Manufacturers (OEM's) for a Pre tender tie up with TCIL as the Prime bidder for submitting the bid in the tender.

ELIGIBILITY CRITERIA:

Qualification requirements for OEM's are:

1. The bidder must provide evidence that the Medical equipments and supplies offered has either interim or full approval by Standard or control authorities (FMHACA and /or International certifications like ISO , TUV, etc)
2. Bidders must provide installation, training, after sales service, this must be confirmed with a separate letter along with the quotation. If the local agent is to provide installation, training and after sales service, the agent must have authorization from primary manufacturer to provide the above indicated after sales services. Failure to do so will result in the rejection of the bid.
3. Only original catalogues with detailed specification are accepted. The model described in the quotation must be similar to the model described with the attached catalogue and the manual attached. Any mismatch will result in the rejection of the bid. Copy and paste of Client specification will result in the rejection of the bid.
4. Bidders must provide list of important spare parts and accessories with their part number and costing along with the quotation. Failure to do so will result in the rejection of the bid.
5. Bidders / OEM's must submit user manual, installation manual and/or maintenance manual in hard copy and/or Soft Copy.
6. The following documents must be included with the bid
 - (i) that, in the case of a Bidder offering to supply Goods under the Contract that the Bidder does not manufacture or otherwise produce,(using ingredients supplied by primary manufacturers) that the Bidder:
 - (a) is incorporated in the country of manufacturer of the Goods;
 - (b) has been licensed by the regulatory authority in the country of manufacturer to supply the Goods.
 - (ii) that, in the case of a Bidder offering to supply Goods under the Contract that the Bidder does not manufacture or otherwise produce, that the Bidder has been duly authorized by a manufacturer of the Goods that meets the Criteria under (i)above the supply the Goods in the Purchaser's country; and

7. The Bidder/OEM shall also submit the following additional information:
 - (i) A statement of installed manufacturing capacity;
 - (ii) Copies of its audited financial statements for the past three fiscal years;
 - (iii) Details of on-site quality control laboratory facilities and services and range of tests conducted;
 - (iv) List of major supply contracts conducted within the last five years

8. The Bidders / OEM's shall have successfully completed or substantially completed three (3) similar contracts for the supply of similar goods within the last five (5) years. Similar contracts are those of approximately the same size and that includes comparable products, e.g., Digital Radiography Machines and distribution services (if applicable).

The amount of Annual Sales Value required should be at least five (5) times the estimated contract value during the last five (5) years.

Bidders (and/or the Manufacturer of the goods) should have manufactured and marketed similar goods subject of bidding for at least five (5) years.

Bidders / OEM's must provide names of countries to which the Bidder/OEM has supplied (including packaged, transported and distributed) products within the past three (3) years

9. Experience and Technical Capacity: Having successfully completed a minimum of two contracts each of similar nature and size within the last five years.

Financial Capability: A minimum average annual turnover of two times the bid price offered, over the last five years.

10. Documentary evidence of the Bidder's / OEM's qualifications to perform the Contract if its bid is accepted:
 - (i) has a Good Distribution Practice (GDP) Certificate where appropriate.

11. The Bidders / OEM's will submit the following additional information:
 - (i) List of medical equipments being manufactured by the Bidder with product registration/license number and date.
 - (ii) A Certificate of the Product as recommended by the standard or control authority for the item offered.
 - (iii) In case of trade house; supplier should have the manufacturer authorization for supply of its products

SCOPE OF WORK:

Supply, Installation, Commissioning, Training, Warranty and after Sales Services for Digital Radiography Machines (without Fluoroscopy).

Bill of Material:

No	Description	Unit	Qty	Bid Security	Delivery Period	Final Destination
1	Digital Radiography Machine (Without Fluoroscopy)	Each	12	USD 36000 (Will be provided by TCIL)	Within 60 - 90 days.	Ware House, Addis Ababa

Further details including detailed Technical Specifications, BoQ, Terms and Conditions are given in the attached Tender Document. In case you are interested to work with TCIL as Pre-Tender Tie up on exclusive basis and on back to back Terms & Conditions of the tender document including the delivery, payment terms etc. then you may kindly submit your Techno-Commercial Proposal with all compliances to Technical specifications and Terms & Conditions of the tender along with the description of your experience in similar assignments, latest by **27.09.2011 by 14:00 hrs** at the following address:

Mr. M. K. Shrivastava

Advisor (TM),
2nd Floor, TCIL Bhawan,
Greater Kailash – I,
New Delhi – 110 048
Ph: 011-26202204, 26242839
Fax: 011-26241538
Email: mkshrivastava@tcil-india.com

Mr. T. Veeram Reddy

Senior Manager (Bio Medical)
4th Floor, TCIL Bhawan,
Greater Kailash – I,
New Delhi – 110 048.
Ph: 011-26202442, 26202664
Fax: 011-26241847
tveeram.reddy@tcil-india.com