

Dear Sir,

1. Telecommunications Consultants India Ltd (TCIL) is a premier organization under Ministry of Communication, Govt. of India with its average annual turnover of more than USD 150 million over last several years and having formed many Joint Venture Companies. TCIL has executed turnkey projects in all spheres of Telecommunication & IT in India and more than 50 countries abroad. For a detailed account of TCIL's credentials, kindly do take a minute to visit its website www.tcil-india.com.
2. TCIL is basically a system integrator and carries out projects by sourcing equipment from relevant reputed global vendors.
3. We intend to participate in a tender in India issued by Airport Authority of India for Supply of "**Digital Voice Recorder**". The tender document along with the corrigendum's is attached herewith.
4. It is to request you to consider providing offer of your equipment to us as per specifications of the tender.
5. Kindly advise us your interest to provide your **exclusive** offer to TCIL. Consortium agreement will have to be signed with you.
6. Your complete offer will be required by 08.12.2011. You may kindly furnish all necessary support information, e.g., compliance to the technical & commercial specifications, Technical brochures, Manufacturer's authorization letter, company profile, supply record, etc as per requirement of tender.

Best Regards,

Ashish Pankholi
Dy. Manager (TX)
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(A Govt of India Enterprise)
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Note: The last date of Tender submission to Airport Authority of India is 13.12.2011.