

TELECOMMUNICATIONS CONSULTANTS INDIA LTD KUWAIT



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RFP No.: TCIL201112/BD/RFQ-17

Date: 18.08.2011

To

M/s.

Dear Sirs,

Sub: Request For Proposal (RFP) for Supply, installation and maintain a SDH Transmission Equipment STM-4 and STM-16 for the Ministry of Interior, Kuwait.

Provide your best offer, CIF Kuwait, in USD on exclusive basis to TCIL, for all the items given in the format on or before 08/09/2011 with best possible delivery schedule. The prices shall be quoted on **CIF Kuwait Seaport basis including all taxes and duties in the country of dispatch and charges for legalisaztion of all shipping documents.** The supplier shall give break up of prices viz., basic price, freight, insurance, etc. ALL EQUIPMENT MUST BE FROM USA OR EUROPE OR JAPAN MANUFACTURES.

1. Please provide your best competitive offer as mentioned in the following format –

| S. No. | Descriptions | Quantity | Unit Rate (USD) | Total amount (USD) |
|--------|--|--------------|-----------------|--------------------|
| 1. | Supply and installation of SDH Transmission Equipment STM-4 and STM-16. • SDH Transmission: Provide a link transmission capacity of STM-4 (622Mbps) and STM-16 (2.5Gb/s) for inter sections of rings link / links. (Specifications attached) | 112 Nodes | | |

2. Technical Specification: The material shall comply with the attached specifications.

Along with the Offer, you are requested to send scanned copies the following –

- i) Company Profile.
- ii) Statement of clause by clause technical compliance to the specifications (Which are attached)
- iii) Statement of clause by clause general terms and conditions as mentioned in RFP.
- iv) Authorization Letter as per enclosed format.
- v) Brochures, catalogs, data sheets, technical literatures of the offered item.
- vi) Experience / Performance Certificate from customers.
- vii) Also, please indicate clearly in your quote the country of manufacturer.

3. (i) The **payment terms** shall be (Through L/C) 80% payment at 60 days on from bill of lading date. Balance 20% shall be paid at 120 days from bill of lading date.

(ii) LC establishment charges are to our account. All other charges including confirmation, negotiation, retirement and reimbursement charges shall be to supplier's account.
4. The materials shall be delivered at Kuwait (Seaport) within 8 weeks from the date of opening L/C. The delivery schedule is the essence of the contract and must be adhered to by the supplier. If the supplier fails to effect delivery within the delivery schedule indicated in the order, the purchaser has the right to cancel the order and buy the items at the risk and cost of the supplier from other sources and recover the penalty of maximum 10% of the value of the order.
5. The supplier shall supply the best quality & standard materials against manufacturing defects to suit the climatic conditions prevailing in Kuwait such as high temperature, high humidity, thick dust, etc.
6. **Period of Warranty:** Warranty shall be 36 months from the date of receipt of the material at site in Kuwait. The Supplier shall submit a declaration that the material sold to the Purchaser shall be of the best quality and workmanship and shall be strictly in accordance with the specifications. The Supplier shall enclose a guarantee certificate that the said material would continue to conform to the description and quality for the period of warranty.
7. The supplier shall submit a **performance bank guarantee** within seven days from the date of PO for 10% of the value of the purchase order valid for a period of 39 months from the date of PO. The performance bank guarantee shall be in USD, issued from a bank in Kuwait.
8. Liquidated damages – The relevant liquidated damages sum is 2% of the delivered price of the delayed goods or unperformed services for a week or a part of a week actual delivery or performance up to a maximum of 10% of the contract price.
9. TCIL reserves the right to accept, split or reject any or all the tenders without assigning any reason.
10. The rates quoted by the tenderer shall be firm and fixed during the period of contract.
11. The offer shall be submitted by Fax/email (given above) and should be addressed to "Regional Director, TCIL, P.O. Box-19843, 83809-Khaitan, Kuwait". The offer may be sent by **email/fax urgently on or before 18.00 PM on 08/09/2011**.
12. Your offer shall be valid for a period of 120 days from the closing date.

With regards



(Rajesh Singh)
Operations Manager
Mob: +965-65840130

Encl :

- a) Technical Specifications,
- b) Format of Authorization letter.